# Reflection vs Persuasion. Modeling Opinion Formation in a Society

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September 18th 2013

General Idea

 $\mathsf{Person} \Rightarrow \mathsf{Opinion}$ 

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 $\overline{\mathsf{Person}} \Rightarrow \mathsf{Opinion}$ 



Influence

#### General Idea



Influence

 $\mathsf{Person} \Rightarrow \mathsf{Opi}_{\underline{\mathsf{nion}}}$ 



Reflection

#### General Idea



Influence

## $\mathsf{Person} \Rightarrow \mathsf{Opinion}$



Reflection



Mass Media

#### Goal:

Describe the agreement-disagreement dynamic between the individuals of a group with their **complexities**.

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#### ¿How?

- Opinion states.
- Transition processes.

■ Social analysis  $\Rightarrow$  groups.

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- Social analysis  $\Rightarrow$  groups.
- People interact.
- Various views with varying degrees of conviction.
- Gradual changes in opinion.
- Simplicity of the model vs Real system.

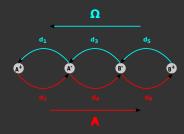
# Analytical Model

$$\dot{\bar{P}} = (\bar{P}^T M_I + M_R)\bar{P}$$

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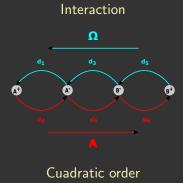
#### Interaction



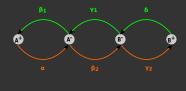
Cuadratic order

# Analytical Model

$$\dot{\bar{P}} = (\bar{P}^T M_I + M_R)\bar{P}$$



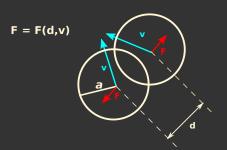
Reflection/Mass media



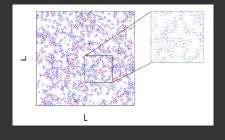
Linear order

## Computational Model

- Self-propelled agent-model (constant velocity).
- Low densities  $\Rightarrow$  Binary collisions.



Interaction: Soft core potential.



(Peruani and Sibona 2008)

# Correction of probabilities.

Prob. of change by Interaction

Prob. of change by Reflection

$$f'_{ij} = rac{1}{\mu + au} \left[ rac{f_{ij}}{\Sigma_{ij}} \left( 1 - \mathrm{e}^{-\Sigma_{ij}\mu(v)} 
ight) 
ight]$$

$$r'_{ij} = rac{ au}{\mu + au}(r_{ij})$$

#### Donde:

- $f_{ij}$ : change frequency by interaction to right  $(\lambda_{ij})$  or to left  $(\omega_{ij})$
- $\Sigma_{ij} = \omega_{ij} + \lambda_{ij} + \omega_{ji} + \lambda_{ji}$  Transition flow.
- $r_{ij}$ : change frequency by reflection to right  $(\alpha, \beta_2, \gamma_2)$  or to left  $(\delta, \beta_1, \gamma_1)$
- $\mu(v)=1,18(1/v)^{0,967}$  (a=1) Mean duration time of a collision. (Terranova et al.)
- $au au = 1/\sigma_0 
  ho v$   $(\sigma_0 = 4a)$  Mean free time

## Correction of probabilities

Choosing  $\lambda_{ij} = \lambda$ ,  $\omega_{ij} = \omega \Rightarrow \text{Exact solution}$ .

We can write:

$$f_{ij}' + r_{ij}' = rac{1}{\sigma_0 
ho 
u \mu + 1} \left\{ \sigma_0 
ho 
u \left[ rac{f_{ij}}{\Sigma_{ij}} \left( 1 - e^{-\Sigma_{ij} \mu(
u)} 
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ight] + r_{ij} 
ight\}$$

## Correction of probabilities

Choosing  $\lambda_{ii} = \lambda$ ,  $\omega_{ij} = \omega \Rightarrow$  Exact solution.

We can write:

$$f'_{ij} + r'_{ij} = \frac{1}{\sigma_0 \rho \nu \mu + 1} \left\{ \sigma_0 \rho \nu \left[ \frac{f_{ij}}{\Sigma_{ij}} \left( 1 - e^{-\Sigma_{ij} \mu(\nu)} \right) \right] + r_{ij} \right\}$$

Limit situations:

## Correction of probabilities

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Limit situations:

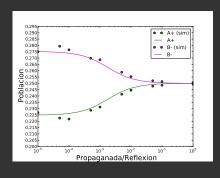
At equilibrium:

$$lacktriangledown rac{f_{ij}''}{r_{ii}'}>>1 \Rightarrow Interaction dominates$$

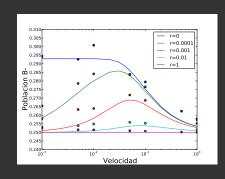
$$lackbox{f f}_{ij}^{f} << 1 \quad \Rightarrow \quad {\sf Reflection/mass \ media \ dominates}$$

#### Model Validation

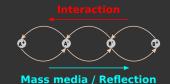
#### Population vs Reflection



#### Population vs Velocity



$$\lambda_{ij}=\omega_{ij}=0,05$$
 (interaction),  $r_{ij}=r$  (ref./mass media = cte)



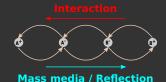
$$\lambda_{ij}=0,05$$
 ,  $\omega_{ij}=0,1$ 

$$\Sigma_{ij}=0,3$$

$$r_2 = \alpha, \ \beta_2, \ \gamma_2$$

$$r_1 = \delta, \ \beta_1, \ \gamma_1$$

$$r_2 > r_1$$



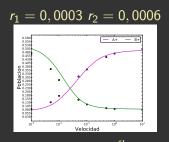
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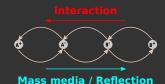
$$r_1 = \delta, \ \beta_1, \ \gamma$$

$$r_2 > r_1$$



$$lacksquare$$
  $v>>\Sigma_{ij}$  we have  $rac{f'_{ij}}{r'_{ij}}>>1$ 

$$\therefore P_{B^+} < P_{B^-} < P_{A^-} < P_{A^+}$$
Interaction dominates.



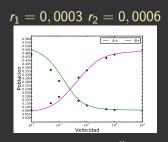
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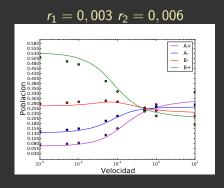


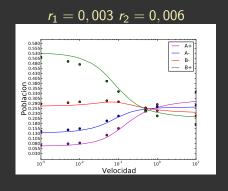
$$lacksquare$$
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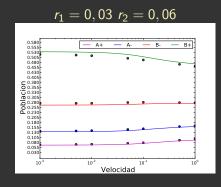
$$P_{B^+} < P_{B^-} < P_{A^-} < P_{A^+}$$
Interaction dominates.

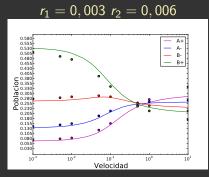
$$lacksquare$$
  $v<<\Sigma_{ij}$  we have  $rac{f_{ij}'}{r_{ij}'}<<1$ 

 $\therefore P_{B^+} > P_{B^-} > P_{A^-} > P_{A^+}$ Reflection/mass media dominates.









$$r_1 = 0,03 \ r_2 = 0,06$$

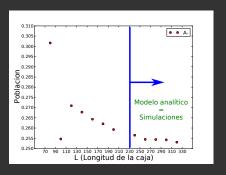
Not cross in 
$$r_1=0,03$$
  $r_2=0,06$ :  $v>>\Sigma_{ij}$  now  $\frac{f'_{ij}}{r'_{ij}}<<1$   $\therefore P_{B^+}>P_{B^-}>P_{A^-}>P_{A^+}$  Reflection/mass media **ALWAYS** dominates.

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$$v = 0, 1, \lambda = \omega = 0, 05, r = 0, 01$$

# Where and why parallelize?

#### Where?

- Interaction force calculation.
- Exchange of opinion.

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#### Why?



Reduce simulation times

Peruani, F. and G. Sibona (2008).

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Physical Review Letters 100.

Terranova, G., J. Revelli, and G. Sibona (2012). Opinion Formation model for Interacting Self-propelled Agents. En preparación.